



(Government of India Undertaking)

*HONOURS YOUR TRUST*

*Department of Information Technology*

Head Office

Kolkata

**Expression of Interest for Installation of  
Multipoint Video Conferencing System (MVCS)**

UCO BANK, having its Head Office at Kolkata and Regional Offices at 35 locations all over India, is planning to procure and install **Multipoint Video Conferencing System (MVCS)** at **59** offices/locations across India (as per the indicative list given in *Annexure-I*), in phases. However, bank reserves the right to change the number of locations, at its sole discretion as it deems necessary.

MVCS means a set-up having one external control unit located centrally, and connecting a number of locations, with provisions for future upgradeability of multipoint interactive video conferencing.

The Bank invites *Expression of Interest (EOI)* from Manufacturers and/or Authorized Suppliers of *Video Conferencing MCU* and *Video Conferencing End-Point-Systems* with proven capabilities in supply, installation, commissioning and maintenance of Video Conferencing system. Bidders who are interested to participate should meet the following eligibility criteria:-

- 1.1 The bidder should be a profitable and financially sound company.
- 1.2 The bidder, if already enlisted with the bank, should have satisfactory record in Computer/telecommunication related items in the recent past.
- 1.3 The bidder should have an installation base of at least 5 nos. of MVCS across the country.
- 1.4 Out of the above installations, at least 2 should be in Banks with a minimum of 10 locations connected, with future upgradeability to 50 locations.
- 1.5 The bidder should be capable of executing the ordered items and to provide after sales support services to the offices/branches of UCO Bank all over India.
- 1.6 They should have maintenance/support services centers at the locations where installation is to take place and should be able to provide immediate support service.

1.7 The responses to this EOI must be complete and comprehensive with explicit documentary evidence in support of all the eligibility criteria mentioned herein above (copies of Purchase Orders / Installation Certificates/ Auditor's certificates etc.)

Expression of Interest should contain the information in the following format:

**Form-A**

<b>1</b>	<b>Basic Information</b>		
	a) Company Name		
	b) Date of Incorporation		
	c) Corporate Office Address		
	d) Kolkata Office Address		
	Contact Person		
	Phone No.		
	Fax No.		
	Email address		
	e) Name and Addresses of Directors / Promoters		
	f) Details of Organizational Structure		
<b>2</b>	<b>Financial Information</b>		
	Turnover for last 3 years		
	Balance Sheet (Please attach Audited Balance Sheet for last 3 years)		
<b>3</b>	<b>Technical Information</b>		
	a) Levels of Certification Obtained		
	b) No of Technical Staff		
	Hardware Area		
	Software Area		
	Communications area		
	Project Management area		
	c) Service/Support facilities		
	Support facility locations		
	No. of personnel per location		
	for Hardware		
	for Software		
	d) Project Implementation Experience: -		
	(i) Number of years experience in providing Total Solution involving Video Conferencing Systems.		
	(ii) Name, Address, Telephone Nos. and email of contact persons of the clients where the total solution is currently operational with details of installation and years of live operation of the projects completed.		
<b>4</b>	<b>Product Information</b>		
	a) Whether the Company holds intellectual property rights over the solution components and process		
	b) Point wise details of the Broad features of the solution as referred to Para 3 above.		
	c) Detailed solution information including process flow on end-to-end basis		

Bidders who wish to respond to this EOI should submit the information in Form-A supported by the following documents: -

1. Copies of annual reports and audited balance sheet for the last three years ending on 31.03.2006, 31.03.2005 and 31.03.2004.
2. Client-wise present installed base of Video Conferencing Systems indicating number of MCU and End Points with supporting documents.
3. List of maintenance / service centers with details such as addresses, names of contact person, contact phone/mobile/fax numbers etc.
4. Copy of agreement or any other legal document between the manufacturer and the bidder where the former has authorized the latter to sell and service its products.
  - In the first phase, the Bank proposes to have the Video Conferencing facility only at 27 nos. of the sites mentioned in **Phase-I** in Annexure-1 hereof. However, the actual number of installation sites, under any phase, may vary +/- 20%, at the sole discretion of the bank. Bidders should suggest a solution for Video Conferencing that would support 27 to 35 sites in *Phase-I* with the MCU to be installed at Head Office-2, Salt Lake, Kolkata, location of which is given under SI.No.18 in Phase-1 of Annexure-1.
  - Bidders should provide details of the equipment as well as the technical solution that is proposed to be deployed at the MCU-location indicated hereinabove, along with relevant brochures and documentation.
  - The solution proposed should be capable of incorporating & supporting not only the 59 locations covered in this *Expression of Interest* but must also be capable of supporting atleast upto 75 offices/locations.
  - Only after successful installation & commissioning of the Video Conferencing Equipments at the sites covered in *Phase-1*, the Bank will go in for installation and commissioning of the Video Conferencing Equipments at the remaining sites indicated under *Phase-2*.
  - The Bank reserves the right to accept/ reject any or all offers submitted in response to this advertisement without assigning any reason whatsoever.
  - The Bank reserves the right to short list vendors based on the requirement of the Bank and considers them for the next stage of evaluation based on technical evaluation of the documents

submitted by the bidders, vendor presentations, site visits, etc. The decision of the Bank in this regard shall be final.

- The Bank further reserves the right to issue Request for Proposal (RFP) to vendors it deems eligible and qualified based on the evaluation of the responses received and the short-listing methodology of the Bank.
- Notwithstanding anything contained herein above, in case of any dispute, claim and/or legal action arising out of this invitation, the same shall be subject to the jurisdiction of courts at Kolkata only.

All response to the EOI must be sent to the below mentioned address: -

General Manager (IT)  
UCO Bank,  
Head Office  
Department of Information Technology  
5<sup>TH</sup> Floor  
3 & 4, DD Block, Sector- I, Salt Lake  
Kolkata –700 064.

All responses to this request for EOI must reach the above address latest by 4 p.m. on 26<sup>th</sup> December, 2006.

**Please Note: This is not a Request for proposal (RFP) and commercials are not to be submitted with “Expression of Interest”.**

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**PHASE - I**Annexure -I

Sl.No.	Head Office 1
1	UCO BANK Head Office Central Studio,8th Floor , 10.B.T.M Sarani, Kolkata-700 001
2	UCO BANK Head Office CMD's Chamber,8th Floor, 10.B.T.M Sarani, Kolkata-700 001
3	UCO BANK Head Office ED's Chamber,8th Floor 10.B.T.M Sarani, Kolkata-700 001
4	UCO BANK Head Office GM's Chamber,TIMS Deptt.,7th Floor 10.B.T.M Sarani, Kolkata-700 001
5	UCO BANK Head Office GM's Chamber,Mid Corporate Deptt., 6th Floor ,10.B.T.M Sarani, Kolkata-700 001
6	UCO BANK Head Office GM's Chamber,Flagship Corporate Deptt., 5th Floor ,10.B.T.M Sarani, Kolkata-700 001
7	UCO BANK GM's Chamber,Credit Monitoring Deptt., 5th Floor ,10,B.T.M Sarani, Kolkata-700 001
8	UCO BANK GM's Chamber,Recovery Deptt., 4th Floor ,10,B.T.M Sarani, Kolkata-700 001
9	UCO BANK Head Office GM's Chamber,Risk Management Deptt., 4th Floor,10,B.T.M Sarani, Kolkata-700 001
10	UCO BANK Head Office GM's Chamber,Small Enterprises Deptt., 3rd Floor,10,B.T.M Sarani, Kolkata-700 001
11	UCO BANK Head Office GM's Chamber,Vigilance Deptt., 2nd Floor,10,B.T.M Sarani, Kolkata-700 001
12	UCO BANK Head Office GM's Chamber,Inspection Deptt., 2nd Floor,10,B.T.M Sarani, Kolkata-700 001
13	UCO BANK Head Office GM's Chamber,Strategy Planning Deptt., 2nd Floor,10,B.T.M Sarani, Kolkata-700 001
14	UCO BANK Head Office GM's Chamber,General Admin. Deptt., 2nd Floor,Martin Burn Building, Kolkata-700 001

15	UCO BANK Head Office GM's Chamber, Finance Deptt., 2nd Floor, Martin Burn Building, Kolkata-700 001
16	UCO BANK Head Office GM's Chamber, Law Deptt., 2nd Floor, Martin Burn Building, Kolkata-700 001
<b>Sl.No.</b>	<b>Head Office 2</b>
17	UCO BANK Head Office 2 Department of Information Technology GM's Chamber, 7th Floor, 3 & 4, DD Block, Sector-I, Salt Lake Kolkata-700 064
18	UCO BANK Head Office 2 Department of Information Technology Network Center, 5th Floor, 3 & 4, DD Block, Sector-I Salt Lake, Kolkata-700 064
19	UCO BANK Head Office 2 Department of Information Technology Conference Room, 5th Floor, 3 & 4, DD Block, Sector-I Salt Lake, Kolkata-700 064
20	UCO BANK Head Office 2 GM's Chamber, HR Deptt., 4th Floor, 3 & 4, DD Block Sector -I Salt Lake, Kolkata-700 064
21	UCO BANK Head Office 2 Conference Room (HRD & PR), 4th Floor, 3 & 4, DD Block Sector -I Salt Lake, Kolkata-700 064
22	UCO BANK Head Office 2 GM's Chamber, Personnel Administration Deptt., 2nd Floor, 3 & 4, DD Block Sector -I Salt Lake, Kolkata-700 064
23	UCO BANK Head Office 2 GM's Chamber, Retail Deptt., 1st Floor, 3 & 4, DD Block Sector -I Salt Lake, Kolkata-700 064
	<b>Regional Office</b>
24	Regional Office, UCO Bank 15, India Exchange Place, 2nd Floor Kolkata-700 001
25	Regional Office, UCO Bank, Mafatal Center, 2nd Floor, Narimon Point Mumbai-400 021
26	Regional Office, UCO Bank 5, Sansad Marg, Post Box-365 New Delhi-110001
	<b>Central Staff Training College</b>
27	UCO BANK Central Staff Training College Block GE- 8, Sector -III, Salt Lake, Kolkata-700 091

**PHASE - II**

Sl.No.	Regional Office
1	Regional Office , UCO BANK Building, NearSanyas Ashram,Ashram Road, Ahemedabad-380010
2	Regional Office UCO BANK Commercial Centre Khailand Market Ajmer -342 003
3	Regional Office, UCO Bank UCO Bank Building ,2nd Floor 13/22 Kempegowda Bangalore-560 009
4	Regional Office UCO Bank 35-A/8 Rampur Garden Opp Prabha Cinema, Bareilly ,U.P.
5	Regional Office UCO BANK, Sona Jogeswar Complex,Traffic Chowk, Begusarai - 851101
6	Regional Office UCO Bank Central Jail Road Jawaripur,Bhagalpur-812 001
7	Regional Office UCO Bank 269/270 Maharana Pratap Nagar Zone -II Hosangabad Road Bhopal -462 011
8	Regional Office UCO Bank Building ,3rd Floor C-2 Ashok Nagar Bhubaneshwar -751 009
9	Regional Office UCO Bank Town Hall Para ,G.T.Road Burdwan-713 001
10	Regional Office, UCO Bank S.C.O No. 1029-93 ,Sector -22B Chandigarh-160 022
11	Regional Office, UCO Bank UCO Bank Building 169, Thambu Chetty Street Chennai- 600 001
12	Regional Office, UCO Bank 925/15 , Kanikachhak Tulsipur Cuttack- 753 008
13	Regional Office, UCO Bank Shyamnagar Dharamsala- 175 215
14	Regional Office, UCO Bank Mani Ram Dewan Road Guwahati - 781 003
15	Regional Office , UCO Bank P-18, Dobson Lane Howrah-711101
16	Regional Office ,UCO Bank Anasuya Commercial Complex , 1st Floor 3-6-10, Himayatnagar Hyderabad - 500 029
17	Regional Office, UCO Bank 11,Old Palasia Agra-Mumbai Road Indore -452 008
18	Regional Office, UCO Bank A-30-B,Shastri Nagar Jaipur-302016

Sl.No.	Regional Office
19	Regional Office, UCO Bank 51, Mahabir Marg Near B.M.C.Chowk Jalandhar-144001
20	Regional Office, UCO Bank G-79, Shastri Nagar Jodhpur-342 003
21	Regional Office , UCO Bank T.R.Phukhan Road Jorhat-785001
22	Regional Office, UCO Bank 1B, Russel Street Kolkata-700 001
23	Regional Office, UCO Bank Akash Deep Building 23,Vidhan Sabha Marg Lucknow-226001
24	Regional Office UCO Bank 108,Sushil Bhawan, Balraj Marg, Dhantoli,Nagpur-440012
25	Regional Office, UCO Bank 4th Floor , A Block ,Maurayalok , Dak Bunglow Road, Patna -800001
26	Regional Office , UCO Bank 97,Anand Nagar ,G.E.Road Raipur--492001
27	Regional Office, UCO Bank Ranjendra Jawan Bhawan cum Sainik Bazar, Main Road ,Ranchi
28	Regional Office, UCO Bank 18,1 Ainthapalli Road ,Near NCC, Sambalpur-768 004
29	Regional Office, UCO Bank Himland Hotel , Circular Road, Shimla - 171 001
30	Regional Office, UCO Bank , Dumka Road , Suri-711 101
31	Regional Office, UCO Bank, TC.25/2286,UCO BANK Building Overbridge Junction Thiruvanthapuram-695001
32	Regional Office, UCO Bank B-27/92-5,Jwaharnagar Bhelupura,Varanasi